

Course List for PMBA-W 2025
Summer & Fall '24 Core & Custom Core

Semester	Elective/ Core	Meeting Details	CRN	Course	Credits	Term Dates	Room	
summer	Core	Mtg.1...Sa, 5/11, 7:30am-6:30pm Mtg.2...Sa, 5/25, 7:30am-6:30pm	auto-enrolled	MGMW 571-1: Strategy Formulation and Implementation (Kale, Prashant)	1.5	5/11/2024 - 5/25/2024	312	Additional Info
		Mtg.1...Th, 3/28, 6:15pm-9:30pm Mtg.2...Th, 5/9, 6:15pm-9:30pm Mtg.3...Th, 6/6, 6:15pm-9:30pm Mtg.4...see trip details, 6/15-22	auto-enrolled	MGMP 789-703: Global Field Experience (Sao Paulo, Brazil) (Zavyalova, Anastasiya)	3	3/28/2024 - 6/22/2024	318	Additional Info
fall	Core	Mtg.1...Sa, 8/3, 7:30am-6:30pm Mtg.2...Sa, 8/17, 7:30am-6:30pm	auto-enrolled	MGMW 798-1: Strategic Management Simulation (Windsor, Duane)	1.5	8/3/2024 - 8/17/2024	TBD	Additional Info
		Mtg.1...F, 9/27, 4pm-9:30pm Mtg.2...F, 10/11, 4pm-9:30pm	auto-enrolled	MGMW 560-1: Corporate Social Responsibility (Schuler, Douglas)	0.75	9/27/2024 - 10/11/2024	TBD	Additional Info
	Custom Core - choose one	Mtg.1...F, 10/25, 4pm-9:30pm Mtg.2...F, 11/8, 4pm-9:30pm Mtg.3...F, 11/22, 4pm-9:30pm Mtg.4...F, 12/6, 4pm-9:30pm	17254	MGMT 541-1: Economic Environment of Business (Farnsworth, Heber)	1.5	10/25/2024 - 12/6/2024	TBD	Additional Info
			17258	MGMT 561-1: Business-Government Relations (McNeese, Marvin)	1.5	10/25/2024 - 12/6/2024	TBD	Additional Info

Course List for PMBA-W 2025
Summer '24

Schedule.	Meeting Details	CRN	Course	Credits	Term Dates	Room	
Specialized	M, 6:15pm-9:30pm	31671	MGMT 803-901: Introduction to genAI for Business Applications (Perley, Kathleen) Prerequisite: MGMT 595 or MGMP 595 or MGMW 595 or MGMT 895	1.5	6/24/2024 - 7/22/2024	online	Additional Info
	T, 6:15pm-9:30pm	31670	MGMT 665-901: Introduction to Python for Business Analytics (Frey, Jeffrey; Wall, Helen) Prerequisite: MGMT 595 or MGMP 595 or MGMW 595 or MGMT 895	1.5	6/25/2024 - 7/23/2024	online	Additional Info
	see program details	separate registration	MGMT 910-TBD: The Washington Campus: Strategically Managing Public Affairs and Public Policy (Windsor, Duane)	1.5	TBD	---	Additional Info

Course List for PMBA-W 2025

Fall '24 Electives

Current Filters: [Schedule](#) : All; [Term](#) : All; [Weekly Meeting Days](#) : All; [Weekly Meeting Times](#) : All; [Weekend Block](#) : All; [Application](#) : All; [Areas](#) : All; [Subject Course](#) : All; [Course Title](#) : All; [Instructor](#) : All

Areas available for filter: Accounting, Business Analytics, Finance, Leadership/OB, Marketing, Operations, Strategy, Energy, Entrepreneurship, Health Care, Real Estate

Schedule.	Term	Block	Meeting Details	CRN	Course	Credits	Term Dates	Room		
Weekend	Term 0	A	Mtg.1...F, 8/2, 4pm-9:30pm Mtg.2...F, 8/16, 4pm-9:30pm Mtg.3...F, 8/30, 4pm-9:30pm Mtg.4...F, 9/13, 4pm-9:30pm	17190	MGMT 717-1: Project Management (Walker, Valerie)	1.5	8/2/2024 - 9/13/2024	TBD	Additional Info	
				17280	MGMT 648-2: Applied Finance (Zhang, David) Prerequisite: MGMT 543 or MGMP 543 or MGMW 543 or MGMT 843	1.5	8/2/2024 - 9/13/2024	TBD	Additional Info	
	Term 1	A	Mtg.1...Sa, 8/31, 7:30am-12:30pm Mtg.2...Sa, 9/14, 1:30pm-6:30pm Mtg.3...Sa, 9/28, 7:30am-12:30pm Mtg.4...Sa, 10/12, 1:30pm-6:30pm	17225	MGMT 927-1: Entrepreneurial Pathways: An Introduction to Entrepreneurship (Danto, Allan)	1.5	8/31/2024 - 10/12/2024	TBD	Additional Info	
				17244	MGMT 719-3: Supply Chain Management (Cimino, Todd)	1.5	8/31/2024 - 10/12/2024	TBD	Additional Info	
				17287	MGMT 679-3: AI Tools for Business Decision-Making (Anand, Piyush) Prerequisite: MGMT 595 or MGMP 595 or MGMW 595 or MGMT 895 Recommended Prerequisite: MGMT 665	1.5	8/31/2024 - 10/12/2024	TBD	Additional Info	
		B	Mtg.1...Sa, 8/31, 1:30pm-6:30pm Mtg.2...Sa, 9/14, 7:30am-12:30pm Mtg.3...Sa, 9/28, 1:30pm-6:30pm Mtg.4...Sa, 10/12, 7:30am-12:30pm	17227	MGMT 804-1: Creating the Data Driven Business (Frey, Jeffrey)	1.5	8/31/2024 - 10/12/2024	TBD	Additional Info	
				17274	MGMT 642-3: Futures and Options I (Farnsworth, Heber) Prerequisite: MGMT 648 OR MGMT 848	1.5	8/31/2024 - 10/12/2024	TBD	Additional Info	
				17293	MGMT 686-1: Introduction to Marketing Research (Porter, Constance)	1.5	8/31/2024 - 10/12/2024	TBD	Additional Info	
		Term 2	A	Mtg.1...Sa, 10/26, 1:30pm-6:30pm Mtg.2...Sa, 11/9, 7:30am-12:30pm Mtg.3...Sa, 11/23, 1:30pm-6:30pm Mtg.4...Sa, 12/7, 7:30am-12:30pm	17235	MGMT 731-2: Reputation Management (Zavyalova, Anastasiya)	1.5	10/26/2024 - 12/7/2024	TBD	Additional Info
					17265	MGMT 612-1: Energy Transition Trends and Policies in Practic (Capuano, Linda)	1.5	10/26/2024 - 12/7/2024	TBD	Additional Info

Course List for PMBA-W 2025

Fall '24 Electives

Current Filters: [Schedule](#) : All; [Term](#) : All; [Weekly Meeting Days](#) : All; [Weekly Meeting Times](#) : All; [Weekend Block](#) : All; [Application](#) : All; [Areas](#) : All; [Subject Course](#) : All; [Course Title](#) : All; [Instructor](#) : All

Areas available for filter: Accounting, Business Analytics, Finance, Leadership/OB, Marketing, Operations, Strategy, Energy, Entrepreneurship, Health Care, Real Estate

Schedule.	Term	Block	Meeting Details	CRN	Course	Credits	Term Dates	Room	
Weekend	Term 2	A	Mtg.1...Sa, 10/26, 1:30pm-6:30pm Mtg.2...Sa, 11/9, 7:30am-12:30pm Mtg.3...Sa, 11/23, 1:30pm-6:30pm Mtg.4...Sa, 12/7, 7:30am-12:30pm	17267	MGMT 617-3: The Information Economy: Theory and Applications (Hemmer, Thomas)	1.5	10/26/2024 - 12/7/2024	TBD	Additional Info
		B	Mtg.1...Sa, 10/26, 7:30am-12:30pm Mtg.2...Sa, 11/9, 1:30pm-6:30pm Mtg.3...Sa, 11/23, 7:30am-12:30pm Mtg.4...Sa, 12/7, 1:30pm-6:30pm	17228	MGMT 821-2: Leading Across Differences (Jun, Sora)	1.5	10/26/2024 - 12/7/2024	TBD	Additional Info
				17270	MGMT 627-3: Enterprise Acquisition (Danto, Allan)	1.5	10/26/2024 - 12/7/2024	TBD	Additional Info
				17278	MGMT 646-2: Advanced Corporate Finance (Grullon, Gustavo) Prerequisite: (MGMT 648 OR MGMT 848) and MGMT 642	1.5	10/26/2024 - 12/7/2024	TBD	Additional Info
	PW - Friday	Fri	Mtg.1...F, 8/30, 12:30pm-3:45pm Mtg.2...F, 9/13, 12:30pm-3:45pm Mtg.3...F, 9/27, 12:30pm-3:45pm Mtg.4...F, 10/11, 12:30pm-3:45pm Mtg.5...F, 10/25, 12:30pm-3:45pm Mtg.6...F, 11/8, 12:30pm-3:45pm	17276	MGMT 645-3: Portfolio Management (Dittmar, Robert) Prerequisite: MGMT 648 OR MGMT 848	1.5	8/30/2024 - 11/8/2024	TBD	Additional Info
HMBA	Term 1	A	Mtg.1...Th, 8/29, 8:30pm-10pm Mtg.2...Sa, 9/14, 2pm-6:30pm Mtg.3...Th, 9/19, 8:30pm-10pm Mtg.4...Th, 10/3, 8:30pm-10pm Mtg.5...Sa, 10/12, 2pm-6:30pm Mtg.6...Th, 10/17, 8:30pm-10pm	17281	MGMT 648-3: Applied Finance (Zhang, David) Prerequisite: MGMT 543 or MGMP 543 or MGMW 543 or MGMT 843	1.5	8/29/2024 - 10/17/2024	TBD	Additional Info
				17289	MGMT 680-3: Customer Lifetime Value (Gopalakrishnan, Arun)	1.5	8/29/2024 - 10/17/2024	TBD	Additional Info
		B	Mtg.1...Th, 8/29, 6:30pm-8pm Mtg.2...Sa, 9/14, 8am-12:30pm Mtg.3...Th, 9/19, 6:30pm-8pm Mtg.4...Th, 10/3, 6:30pm-8pm Mtg.5...Sa, 10/12, 8am-12:30pm Mtg.6...Th, 10/17, 6:30pm-8pm	17233	MGMT 748-2: Operations Improvement I: Toolkit (Wedgwood, Ian)	1.5	8/29/2024 - 10/17/2024	TBD	Additional Info
				17272	MGMT 634-2: Using Financial Statements to Evaluate Firm Performance (Price, Richard)	1.5	8/29/2024 - 10/17/2024	TBD	Additional Info
	Term 2	A	Mtg.1...Th, 10/31, 6:30pm-8pm Mtg.2...Sa, 11/9, 8am-12:30pm Mtg.3...Th, 11/14, 6:30pm-8pm Mtg.4...Th, 11/21, 6:30pm-8pm Mtg.5...Sa, 12/7, 8am-12:30pm Mtg.6...Th, 12/12, 6:30pm-8pm	17329	MGMT 709-1: Data-Driven Marketing (Gopalakrishnan, Arun)	1.5	10/31/2024 - 12/12/2024	TBD	Additional Info

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Fall '24 Electives

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Schedule.	Term	Block	Meeting Details	CRN	Course	Credits	Term Dates	Room	
HMBA	Term 2	A	Mtg.1...Th, 10/31, 6:30pm-8pm Mtg.2...Sa, 11/9, 8am-12:30pm Mtg.3...Th, 11/14, 6:30pm-8pm Mtg.4...Th, 11/21, 6:30pm-8pm Mtg.5...Sa, 11/23, 2pm-6:30pm Mtg.6...Th, 12/12, 6:30pm-8pm	17279	MGMT 646-3: Advanced Corporate Finance (Carlin, Bruce) Prerequisite: (MGMT 648 OR MGMT 848) and MGMT 642	1.5	10/31/2024 - 12/12/2024	TBD	Additional Info
		B	Mtg.1...Th, 10/31, 8:30pm-10pm Mtg.2...Sa, 11/9, 2pm-6:30pm Mtg.3...Th, 11/14, 8:30pm-10pm Mtg.4...Th, 11/21, 8:30pm-10pm Mtg.5...Sa, 12/7, 2pm-6:30pm Mtg.6...Th, 12/12, 8:30pm-10pm	17273	MGMT 635-2: Accounting-Based Valuation (Price, Richard) Prerequisite: MGMT 634	1.5	10/31/2024 - 12/12/2024	TBD	Additional Info
				17291	MGMT 682-3: Pricing Strategies (Dholakia, Utpal)	1.5	10/31/2024 - 12/12/2024	TBD	Additional Info
	HMBA - Friday	A	Mtg.1...Th, 9/26, 6:30pm-8pm Mtg.2...F, 10/11, 8am-12:30pm Mtg.3...Th, 10/24, 6:30pm-8pm Mtg.4...F, 11/8, 8am-12:30pm Mtg.5...F, 11/15, 6:30pm-8pm Mtg.6...F, 12/6, 8am-12:30pm Mtg.7...W, 12/11, 6:30pm-8pm	17315	MGMT 642-4: Futures and Options I (Xing, Yuhang) Prerequisite: MGMT 648 OR MGMT 848	1.5	9/26/2024 - 12/11/2024	TBD	Additional Info
				17316	MGMT 663-3: Managing Stakeholder Risk (Tihanyi, Laszlo)	1.5	9/26/2024 - 12/11/2024	TBD	Additional Info
Evening	Term 0		MW, 6:15pm-9:30pm	17183	MGMT 648-1: Applied Finance (Zhang, David) Prerequisite: MGMT 543 or MGMP 543 or MGMW 543 or MGMT 843	1.5	8/5/2024 - 8/21/2024	TBD	Additional Info
				17194	MGMT 680-2: Customer Lifetime Value (Gopalakrishnan, Arun)	1.5	8/5/2024 - 8/21/2024	TBD	Additional Info
	Term 1		M, 6:15pm-9:30pm	17180	MGMT 627-2: Enterprise Acquisition (Danto, Allan)	1.5	8/26/2024 - 10/7/2024	TBD	Additional Info
				17189	MGMT 679-2: AI Tools for Business Decision-Making (Anand, Piyush) Prerequisite: MGMT 595 or MGMP 595 or MGMW 595 or MGMT 895 Recommended Prerequisite: MGMT 665	1.5	8/26/2024 - 10/7/2024	TBD	Additional Info
				17192	MGMT 659-1: Real Estate Finance: Valuation (Duarte, Jefferson)	1.5	8/26/2024 - 10/7/2024	TBD	Additional Info

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Schedule.	Term	Block	Meeting Details	CRN	Course	Credits	Term Dates	Room	
Evening	Term 1		M, 6:15pm-9:30pm						
				17249	MGMT 695-1: Value-Based Healthcare (Matuk-Villazon, Omar)	1.5	8/26/2024 - 10/7/2024	TBD	Additional Info
			M, 6:15pm-9:30pm (full semester)	17275	MGMT 643-1: Equity Analysis Practicum: The Wright Fund (Farnsworth, Heber) Prerequisite: (MGMT 648 or MGMT 848) AND (MGMT 601 OR (MGMT 634 AND MGMT 635))	3	8/26/2024 - 12/2/2024	TBD	Additional Info
			T, 6:15pm-9:30pm	17185	MGMT 642-2: Futures and Options I (Fleming, Jeff) Prerequisite: MGMT 648 OR MGMT 848	1.5	8/27/2024 - 10/1/2024	TBD	Additional Info
				17191	MGMT 663-2: Managing Stakeholder Risk (Tihanyi, Laszlo)	1.5	8/27/2024 - 10/1/2024	TBD	Additional Info
				17294	MGMT 707-2: Advanced Marketing Research (Gopalakrishnan, Arun)	1.5	8/27/2024 - 10/1/2024	TBD	Additional Info
			T, 6:15pm-9:30pm (full semester)	17268	MGMT 621-1: New Enterprises (Sklar, Michael)	3	8/27/2024 - 12/3/2024	TBD	Additional Info
			W, 6:15pm-9:30pm	17187	MGMT 634-1: Using Financial Statements to Evaluate Firm Performance (Price, Richard)	1.5	8/28/2024 - 10/2/2024	TBD	Additional Info
				17193	MGMT 681-2: Managing Customer Perceptions (Kalra, Ajay)	1.5	8/28/2024 - 10/2/2024	TBD	Additional Info
				17230	MGMT 784-2: Power and Influence in Organizations (Miles, Jonathan) Prerequisite: MGMT 510 or MGMP 510 or MGMW 510 or EMBA 992	1.5	8/28/2024 - 10/2/2024	TBD	Additional Info
				17236	MGMT 719-2: Supply Chain Management (Cimino, Todd)	1.5	8/28/2024 - 10/2/2024	TBD	Additional Info

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Fall '24 Electives

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Schedule.	Term	Block	Meeting Details	CRN	Course	Credits	Term Dates	Room	
Evening									
	Term 2		M, 6:15pm-9:30pm	17177	MGMT 610-1: Fundamentals of the Energy Industry (Kaminski, Vincent; Lin, Martin)	1.5	10/28/2024 - 12/2/2024	TBD	Additional Info
				17178	MGMT 608-1: Disruption in Commercial Real Estate (Mastandrea, Christine; Figard, Daniel)	1.5	10/28/2024 - 12/2/2024	TBD	Additional Info
				17181	MGMT 626-1: Financing the Startup Venture (Garrou, Blair; Reale, John)	1.5	10/28/2024 - 12/2/2024	TBD	Additional Info
				17182	MGMT 631-1: Health Insurance in the U.S.: The Essentials (Janda, Kenneth)	1.5	10/28/2024 - 12/2/2024	TBD	Additional Info
				17188	MGMT 626-2: Financing the Startup Venture (Gilani, Aziz; Nathan, Joanna)	1.5	10/28/2024 - 12/2/2024	TBD	Additional Info
			M, 6:15pm-9:30pm (full semester)	17275	MGMT 643-1: Equity Analysis Practicum: The Wright Fund (Farnsworth, Heber) Prerequisite: (MGMT 648 or MGMT 848) AND (MGMT 601 OR (MGMT 634 AND MGMT 635))	3	8/26/2024 - 12/2/2024	TBD	Additional Info
			T, 6:15pm-9:30pm	17179	MGMT 617-2: The Information Economy: Theory and Applications (Hemmer, Thomas)	1.5	10/29/2024 - 12/3/2024	TBD	Additional Info
				17184	MGMT 645-2: Portfolio Management (Dittmar, Robert) Prerequisite: MGMT 648 OR MGMT 848	1.5	10/29/2024 - 12/3/2024	TBD	Additional Info
				17290	MGMT 682-2: Pricing Strategies (Dholakia, Utpal)	1.5	10/29/2024 - 12/3/2024	TBD	Additional Info
			T, 6:15pm-9:30pm (full semester)	17268	MGMT 621-1: New Enterprises (Sklar, Michael)	3	8/27/2024 - 12/3/2024	TBD	Additional Info

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Fall '24 Electives

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Schedule.	Term	Block	Meeting Details	CRN	Course	Credits	Term Dates	Room	
Evening	Term 2		W, 6:15pm-9:30pm (final class meets on M of last week of term at normal time)	17186	MGMT 635-1: Accounting-Based Valuation (Price, Richard) Prerequisite: MGMT 634	1.5	10/30/2024 - 12/9/2024	TBD	Additional Info
				17195	MGMT 769-2: AI for Customer Analytics (Anand, Piyush) Recommended Prerequisite: MGMT 665 or MGMT 679	1.5	10/30/2024 - 12/9/2024	TBD	Additional Info
				17196	MGMT 748-1: Operations Improvement I: Toolkit (Wedgwood, Ian)	1.5	10/30/2024 - 12/9/2024	TBD	Additional Info
				17197	MGMT 821-1: Leading Across Differences (Jun, Sora)	1.5	10/30/2024 - 12/9/2024	TBD	Additional Info
Day	Term 1		MW, 9:45am-11:15am	17284	MGMT 667-1: Real Estate Development: Feasibility (Duarte, Jefferson)	1.5	8/26/2024 - 10/7/2024	TBD	Additional Info
			MW, 12:30pm-2pm	17285	MGMT 669-1: Real Estate Market Analysis (Duarte, Jefferson)	1.5	8/26/2024 - 10/7/2024	TBD	Additional Info
				17286	MGMT 670-1: Operations Strategy (VanHorn, David)	1.5	8/26/2024 - 10/7/2024	TBD	Additional Info
			MW, 12:30pm-2pm (full semester)	17209	MACC 511-1: Issues In Financial Reporting II (Drakey, Kelly)	3	8/26/2024 - 12/9/2024	TBD	Additional Info
				17166	MGMT 645-1: Portfolio Management (Dittmar, Robert) Prerequisite: MGMT 648 OR MGMT 848	1.5	8/26/2024 - 10/7/2024	TBD	Additional Info
			MW, 2:15pm-3:45pm	17167	MGMT 681-1: Managing Customer Perceptions (Kalra, Ajay)	1.5	8/26/2024 - 10/7/2024	TBD	Additional Info

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Schedule. Day	Term Term 1	Block	Meeting Details	CRN	Course	Credits	Term Dates	Room	
			MW, 4pm-5:30pm	17164	MGMT 679-1: AI Tools for Business Decision-Making (Anand, Piyush) Prerequisite: MGMT 595 or MGMP 595 or MGMW 595 or MGMT 895 Recommended Prerequisite: MGMT 665	1.5	8/26/2024 - 10/7/2024	TBD	Additional Info
			MW, 4pm-5:30pm (full semester)	17160	MGMT 601-1: Financial Statement Analysis (Lansford, Benjamin)	3	8/26/2024 - 12/9/2024	TBD	Additional Info
			TTh, 8am-9:30am (full semester)	17175	MACC 571-1: Federal Taxation (Evetts, Nancy)	3	8/27/2024 - 12/10/2024	TBD	Additional Info
			TTh, 9:45am-11:15am	17243	MGMT 719-1: Supply Chain Management (Cimino, Todd)	1.5	8/27/2024 - 10/3/2024	TBD	Additional Info
			TTh, 9:45am-11:15am (full semester)	17198	MACC 501-1: Accounting Ethics and Professionalism (Butler, Lee Ann)	3	8/27/2024 - 12/10/2024	TBD	Additional Info
			TTh, 12:30pm-2pm	17283	MGMT 663-1: Managing Stakeholder Risk (Tihanyi, Laszlo)	1.5	8/27/2024 - 10/3/2024	TBD	Additional Info
				17288	MGMT 680-1: Customer Lifetime Value (Gopalakrishnan, Arun)	1.5	8/27/2024 - 10/3/2024	TBD	Additional Info
			TTh, 2:15pm-3:45pm	17165	MGMT 642-1: Futures and Options I (Fleming, Jeff) Prerequisite: MGMT 648 OR MGMT 848	1.5	8/27/2024 - 10/3/2024	TBD	Additional Info
				17174	MGMT 833-1: Strategy in Technology Ecosystems (Piazza, Alessandro)	1.5	8/27/2024 - 10/3/2024	TBD	Additional Info
			TTh, 4pm-5:30pm	17161	MGMT 611-1: Geopolitics of Energy (Krane, James)	1.5	8/27/2024 - 10/3/2024	TBD	Additional Info

Fall '24 Electives

Application: All; Areas: All; Subject Course: All; Course Title: All; Instructor: All

Schedule. Day	Term	Block	Meeting Details	CRN	Course	Credits	Term Dates	Room	
	Term 1		TTh, 4pm-5:30pm						
				17173	MGMT 781-1: Teams and Teamwork (Miles, Jonathan) Prerequisite: MGMT 510 OR MGMP 510 OR MGMW 510 OR EMBA 992	1.5	8/27/2024 - 10/3/2024	TBD	Additional Info
	Term 2		MW, 9:45am-11:15am	17282	MGMT 651-1: Fixed Income Management (Xing, Yuhang)	1.5	10/28/2024 - 12/9/2024	TBD	Additional Info
			MW, 12:30pm-2pm	17223	MGMT 973-1: Operations Leadership (Capuano, Linda)	1.5	10/28/2024 - 12/9/2024	TBD	Additional Info
				17247	MGMT 707-1: Advanced Marketing Research (Gopalakrishnan, Arun)	1.5	10/28/2024 - 12/9/2024	TBD	Additional Info
			MW, 12:30pm-2pm (full semester)	17209	MACC 511-1: Issues In Financial Reporting II (Drakey, Kelly)	3	8/26/2024 - 12/9/2024	TBD	Additional Info
			MW, 2:15pm-3:45pm	17163	MGMT 638-1: Data-Driven Investments: Equity (Dittmar, Robert) Prerequisite: MGMT 665	1.5	10/28/2024 - 12/9/2024	TBD	Additional Info
				17170	MGMT 731-1: Reputation Management (Zavyalova, Anastasiya)	1.5	10/28/2024 - 12/9/2024	TBD	Additional Info
			MW, 4pm-5:30pm	17172	MGMT 769-1: AI for Customer Analytics (Anand, Piyush) Recommended Prerequisite: MGMT 665 or MGMT 679	1.5	10/28/2024 - 12/9/2024	TBD	Additional Info
			MW, 4pm-5:30pm (full semester)	17160	MGMT 601-1: Financial Statement Analysis (Lansford, Benjamin)	3	8/26/2024 - 12/9/2024	TBD	Additional Info
			W M (12/9 only), 8am-11:15am	17269	MGMT 627-1: Enterprise Acquisition (Danto, Allan)	1.5	10/30/2024 - 12/9/2024	TBD	Additional Info

Course List for PMBA-W 2025

Fall '24 Electives

Current Filters: [Schedule](#) : All; [Term](#) : All; [Weekly Meeting Days](#) : All; [Weekly Meeting Times](#) : All; [Weekend Block](#) : All; [Application](#) : All; [Areas](#) : All; [Subject Course](#) : All; [Course Title](#) : All; [Instructor](#) : All

Areas available for filter: Accounting, Business Analytics, Finance, Leadership/OB, Marketing, Operations, Strategy, Energy, Entrepreneurship, Health Care, Real Estate

Schedule. Day	Term	Block	Meeting Details	CRN	Course	Credits	Term Dates	Room	
	Term 2								
			TTh, 8am-9:30am (full semester)	17175	MACC 571-1: Federal Taxation (Evetts, Nancy)	3	8/27/2024 - 12/10/2024	TBD	Additional Info
			TTh, 9:45am-11:15am	17277	MGMT 646-1: Advanced Corporate Finance (Grullon, Gustavo) Prerequisite: (MGMT 648 OR MGMT 848) and MGMT 642	1.5	10/29/2024 - 12/10/2024	TBD	Additional Info
			TTh, 9:45am-11:15am (full semester)	17198	MACC 501-1: Accounting Ethics and Professionalism (Butler, Lee Ann)	3	8/27/2024 - 12/10/2024	TBD	Additional Info
			TTh, 12:30pm-2pm	17229	MGMT 784-1: Power and Influence in Organizations (Miles, Jonathan) Prerequisite: MGMT 510 or MGMP 510 or MGMW 510 or EMBA 992	1.5	10/29/2024 - 12/10/2024	TBD	Additional Info
			TTh, 2:15pm-3:45pm	17168	MGMT 682-1: Pricing Strategies (Dholakia, Utpal)	1.5	10/29/2024 - 12/10/2024	TBD	Additional Info
				17169	MGMT 747-1: Regulatory Environment of Business (Butler, Lee Ann)	1.5	10/29/2024 - 12/10/2024	TBD	Additional Info
			TTh, 4pm-5:30pm	17162	MGMT 617-1: The Information Economy: Theory and Applications (Hemmer, Thomas)	1.5	10/29/2024 - 12/10/2024	TBD	Additional Info
				17171	MGMT 771-2: Digital Marketing (Zhang, Weiqing)	1.5	10/29/2024 - 12/10/2024	TBD	Additional Info
Specialized	Short Course/ILE		Mtg.1...Th, 9/5, 6:15pm-9:30pm Mtg.2...Sa, 9/21, 8am-6pm Mtg.3...Th, 10/10, 6:15pm-9:30pm	17232	MGMT 738-1: Introduction to Process Improvement (Wedgwood, Ian)	0.75	9/5/2024 - 10/10/2024	TBD	Additional Info
			Mtg.1...F, 11/1, 8am-6pm Mtg.2...Sa, 11/2, 8am-6pm	17248	MGMT 691-1: Breakthrough Negotiations in Applied Contexts (Zhou, Jing)	1.5	11/1/2024 - 11/2/2024	TBD	Additional Info

Course List for PMBA-W 2025

Fall '24 Electives

Current Filters: [Schedule](#) : All; [Term](#) : All; [Weekly Meeting Days](#) : All; [Weekly Meeting Times](#) : All; [Weekend Block](#) : All; [Application](#) : All; [Areas](#) : All; [Subject Course](#) : All; [Course Title](#) : All; [Instructor](#) : All

Areas available for filter: Accounting, Business Analytics, Finance, Leadership/OB, Marketing, Operations, Strategy, Energy, Entrepreneurship, Health Care, Real Estate

Schedule.	Term	Block	Meeting Details	CRN	Course	Credits	Term Dates	Room	
Specialized	Short Course/ILE		Mtg.1...Sa, 11/2, 8am-6pm Mtg.2...Th, 11/7, 6:15pm-9:30pm Mtg.3...Th, 12/5, 6:15pm-9:30pm	17245	MGMT 775-1: Capital Themes in Climate Tech (Capuano, Linda; Dickerson, Duncan)	1.5	11/2/2024 - 12/5/2024	TBD	Additional Info
			Mtg.1...Th, 11/7, 6:15pm-9:30pm Mtg.2...Sa, 11/16, 8am-6pm Mtg.3...Th, 12/5, 6:15pm-9:30pm	17292	MGMT 683-1: Introduction to Brand Strategy (Clark, Kathleen Harrington)	0.75	11/7/2024 - 12/5/2024	TBD	Additional Info
	Lab	set by prof (full semester)		application	MGMT 760-1: E-Lab: Venture Capital (Adams, Taylor Anne) Prerequisite: MGMT 626	3	8/26/2024 - 12/10/2024	---	Additional Info
	External Seminar	see program details		separate registration	MGMT 910-TBD: The Washington Campus: Strategically Managing Public Affairs and Public Policy (Windsor, Duane)	1.5	TBD	---	Additional Info
					MGMT 911-TBD: The Washington Campus: Strategically Managing Health Care Policy (Windsor, Duane)	1.5	TBD	---	Additional Info
	Other	n/a		application	MGMT 700-1: Independent Study (Ostdiek, Barbara)	1.5-3	8/26/2024 - 12/10/2024	---	Additional Info

Application-Based Courses

Course	Meeting Details	Description	Open Date	Close Date	Notificati..	Application Link
MGMT 760-1: E-Lab: Venture Capital (Adams, Taylor Anne) Prerequisite: MGMT 626	set by prof (full semester)	<p>The Venture Capital E-Lab gives students the opportunity to gain experience with early stage investors including angel, venture capital, or early stage debt investors. Students learn through hands on support and are expected to be at the sponsoring organizations office 8 - 10 hours per week and attend investor pitches.</p> <p>The Venture Capital E-Lab is not a standard class and requires meeting off campus. It is also not affiliated in anyway with the Venture Capital class. The E-Lab typically doesn't work well for most EMBA or Professional Students as it requires at least one day per week at the company's office.</p> <p>Applications received after the application deadline will be reviewed at the professor's discretion and may be denied, accepted, or added to the course waitlist. You must notify both jgsbregistrar@rice.edu and the professor directly if you submit an application after the deadline has passed.</p>	4/1/24	4/30/24	6/3/24	https://ilie.link/f24-labs
MGMT 700-1: Independent Study (Ostdiek, Barbara)	n/a	See link for details and application. Applications should be submitted several weeks prior to the term in which you intend to complete the Independent Study.	n/a	n/a	n/a	http://cglink.me/ddaa274..

Fall Schedule Builder for PMBA-W 2025

Use the filter to find courses and sections you've identified from the Fall '24 Electives tab to add courses to your "short list", then use the download button at the bottom right of the screen to create a pdf of your selections.

Course List for PMBA-W 2025

TENTATIVE Spring

Current Filters: [Schedule](#): All; [Areas](#): All; [Subject Course](#): All; [Course Title](#): All; [Instructor](#): All

Areas available for filter: Accounting, Business Analytics, Finance, Leadership/OB, Marketing, Operations, Strategy, Energy, Entrepreneurship, Health Care, Real Estate

Schedule.	Course	Credits	
Weekend	MGMT 606-3: Energy Finance (Farnsworth, Heber)	1.5	Additional Info
	MGMT 652-3: Mergers and Acquisitions (Grullon, Gustavo) Prerequisite: MGMT 648 OR MGMT 848	1.5	Additional Info
	MGMT 659-2: Real Estate Finance: Valuation (Johnson, Stephanie)	1.5	Additional Info
	MGMT 693-3: New Product Development and Management (Prinsloo, Emily)	1.5	Additional Info
	MGMT 697-3: Strategies for Problem Solving (Hemmer, Thomas)	1.5	Additional Info
	MGMT 698-2: Applied Operations Optimization (Pazgal, Amit)	1.5	Additional Info
	MGMT 718-2: Energy Assets (Secomandi, Nicola)	3	Additional Info

Course List for PMBA-W 2025

TENTATIVE Spring

Current Filters: [Schedule](#): All; [Areas](#): All; [Subject Course](#): All; [Course Title](#): All; [Instructor](#): All

Areas available for filter: Accounting, Business Analytics, Finance, Leadership/OB, Marketing, Operations, Strategy, Energy, Entrepreneurship, Health Care, Real Estate

Schedule.	Course	Credits	
Weekend	MGMT 733-1: Strategies for Growth (Kale, Prashant) Prerequisite: (MGMW 570 OR MGMP 570 OR MGMT 570 OR EMBA 991) AND (MGMW 571 OR MGMP 571 OR MGMT 571 OR EMBA 993)	1.5	Additional Info
	MGMT 749-1: Operations Improvement II: Methodology (Wedgwood, Ian) Prerequisite: MGMT 748	1.5	Additional Info
	MGMT 753-1: Operations Lab: Health Care (Wedgwood, Ian) Prerequisite: MGMT 748	3	Additional Info
	MGMT 778-3: Customer Experience Management (Dholakia, Utpal)	1.5	Additional Info
	MGMT 973-1: Operations Leadership (Capuano, Linda)	1.5	Additional Info
HMBA	MGMT 606-4: Energy Finance (Farnsworth, Heber)	1.5	Additional Info
	MGMT 627-1: Enterprise Acquisition (Danto, Allan)	1.5	Additional Info

Course List for PMBA-W 2025

TENTATIVE Spring

Current Filters: [Schedule](#): All; [Areas](#): All; [Subject Course](#): All; [Course Title](#): All; [Instructor](#): All

Areas available for filter: Accounting, Business Analytics, Finance, Leadership/OB, Marketing, Operations, Strategy, Energy, Entrepreneurship, Health Care, Real Estate

Schedule.	Course	Credits	
HMBA	MGMT 670-2: Operations Strategy (VanHorn, David)	1.5	Additional Info
	MGMT 687-3: Marketing Analytics (Lee, Jung Youn)	1.5	Additional Info
	MGMT 717-1: Project Management (Walker, Valerie)	1.5	Additional Info
	MGMT 721-3: Business Law (Butler, Lee Ann)	1.5	Additional Info
	MGMT 768-1: Food Innovation and Entrepreneurship (O'Brien, Robyn)	1.5	Additional Info
	MGMT 771-1: Digital Marketing (Ferris, Christopher)	1.5	Additional Info
	MGMT 778-2: Customer Experience Management (Dholakia, Utpal)	1.5	Additional Info

Course List for PMBA-W 2025

TENTATIVE Spring

Current Filters: [Schedule](#): All; [Areas](#): All; [Subject Course](#): All; [Course Title](#): All; [Instructor](#): All

Areas available for filter: Accounting, Business Analytics, Finance, Leadership/OB, Marketing, Operations, Strategy, Energy, Entrepreneurship, Health Care, Real Estate

Schedule.	Course	Credits	
HMBA	MGMT 788-3: Corporate Rivalry (Carlin, Bruce) Prerequisite: MGMT 540 or MGMP 540 or MGMW 540 or MGMT 840	1.5	Additional Info
	MGMT 927-1: Entrepreneurial Pathways: An Introduction to Entrepreneurship (Danto, Allan)	1.5	Additional Info
Evening	MGMT 503-2: Management Control (Aghamolla, Cyrus)	1.5	Additional Info
	MGMT 606-2: Energy Finance (Farnsworth, Heber)	1.5	Additional Info
	MGMT 611-1: Geopolitics of Energy (Krane, James)	1.5	Additional Info
	MGMT 616-1: Energy Market Organization (Kaminski, Vincent; Lin, Martin)	1.5	Additional Info
	MGMT 632-2: Consumer Finance (Johnson, Stephanie)	1.5	Additional Info

Course List for PMBA-W 2025

TENTATIVE Spring

Current Filters: [Schedule](#): All; [Areas](#): All; [Subject Course](#): All; [Course Title](#): All; [Instructor](#): All

Areas available for filter: Accounting, Business Analytics, Finance, Leadership/OB, Marketing, Operations, Strategy, Energy, Entrepreneurship, Health Care, Real Estate

Schedule.	Course	Credits	
Evening	MGMT 643-1: Equity Analysis Practicum: The Wright Fund (Farnsworth, Heber) Prerequisite: (MGMT 648 or MGMT 848) AND (MGMT 601 OR (MGMT 634 AND MGMT 635))	3	Additional Info
	MGMT 646-2: Advanced Corporate Finance (Barry, John) Prerequisite: (MGMT 648 OR MGMT 848) and MGMT 642	1.5	Additional Info
	MGMT 652-2: Mergers and Acquisitions (Grullon, Gustavo) Prerequisite: MGMT 648 OR MGMT 848	1.5	Additional Info
	MGMT 656-1: Energy Derivatives (Kaminski, Vincent)	3	Additional Info
	MGMT 660-1: Real Estate Contract Negotiations for Business Professionals (Roffwarg, Aaron)	1.5	Additional Info
	MGMT 670-1: Operations Strategy (VanHorn, David)	1.5	Additional Info
	MGMT 673-1: Cost Analysis in Healthcare (Sivaramakrishnan, Konduru) Prerequisite: MGMT 502 OR MGMP 502 OR MGMW 502 OR MGMT 802	1.5	Additional Info

Course List for PMBA-W 2025

TENTATIVE Spring

Current Filters: [Schedule](#): All; [Areas](#): All; [Subject Course](#): All; [Course Title](#): All; [Instructor](#): All

Areas available for filter: Accounting, Business Analytics, Finance, Leadership/OB, Marketing, Operations, Strategy, Energy, Entrepreneurship, Health Care, Real Estate

Schedule.	Course	Credits	
Evening	MGMT 687-2: Marketing Analytics (Lee, Jung Youn)	1.5	Additional Info
	MGMT 693-2: New Product Development and Management (Prinsloo, Emily)	1.5	Additional Info
	MGMT 694-1: Intercultural Marketing (Beveridge, Ivana)	1.5	Additional Info
	MGMT 695-1: Value-Based Healthcare (Matuk-Villazon, Omar)	1.5	Additional Info
	MGMT 697-2: Strategies for Problem Solving (Hemmer, Thomas)	1.5	Additional Info
	MGMT 720-1: genAI: Strategy and Integration (Sawyer, Allison Lami; Perley, Kathleen; Myers, Marie)	1.5	Additional Info
	MGMT 732-2: Tech Product Management (Massaro, Diana)	1.5	Additional Info

Course List for PMBA-W 2025

TENTATIVE Spring

Current Filters: [Schedule](#): All; [Areas](#): All; [Subject Course](#): All; [Course Title](#): All; [Instructor](#): All

Areas available for filter: Accounting, Business Analytics, Finance, Leadership/OB, Marketing, Operations, Strategy, Energy, Entrepreneurship, Health Care, Real Estate

Schedule.	Course	Credits	
Evening	MGMT 739-1: Energy Transition Investing (Pruner, David)	1.5	Additional Info
	MGMT 742-1: Real Estate Private Equity (Chavada, Mehul)	1.5	Additional Info
	MGMT 750-1: Operations of Healthcare Systems (Tezcan, Tolga) Prerequisite: (MGMT 574 or MGMP 574 or MGMW 574 or MGMT 874)	1.5	Additional Info
	MGMT 774-2: Leading Through Collaboration (van Knippenberg, Daniel)	1.5	Additional Info
	MGMT 813-2: Leading for Creativity and Innovation (Wisneski, John)	1.5	Additional Info
	MGMT 995-2: Introduction to Data Mining for Business Analytics (Tezcan, Tolga) Prerequisite: MGMT 595 or MGMP 595 or MGMW 595 or MGMT 895	1.5	Additional Info
	MACC 542-1: Advanced Auditing (Drakey, Kelly)	1.5	Additional Info

Course List for PMBA-W 2025

TENTATIVE Spring

Current Filters: [Schedule](#): All; [Areas](#): All; [Subject Course](#): All; [Course Title](#): All; [Instructor](#): All

Areas available for filter: Accounting, Business Analytics, Finance, Leadership/OB, Marketing, Operations, Strategy, Energy, Entrepreneurship, Health Care, Real Estate

Schedule. Day	Course	Credits	
	MGMT 503-1: Management Control (Aghamolla, Cyrus)	1.5	Additional Info
	MGMT 541-1: Economic Environment of Business (Ostdiek, Barbara)	1.5	Additional Info
	MGMT 561-1: Business-Government Relations (McNeese, Marvin)	1.5	Additional Info
	MGMT 604-1: Emotional Intelligence for Leaders (Wisneski, John)	1.5	Additional Info
	MGMT 606-1: Energy Finance (Farnsworth, Heber)	1.5	Additional Info
	MGMT 609-1: Energy Markets in Transition (Spector, Brian)	1.5	Additional Info
	MGMT 619-1: History of Business (Lopez Alonso, Moramay)	1.5	Additional Info

Course List for PMBA-W 2025

TENTATIVE Spring

Current Filters: [Schedule](#): All; [Areas](#): All; [Subject Course](#): All; [Course Title](#): All; [Instructor](#): All

Areas available for filter: Accounting, Business Analytics, Finance, Leadership/OB, Marketing, Operations, Strategy, Energy, Entrepreneurship, Health Care, Real Estate

Schedule. Day	Course	Credits	
	MGMT 621-1: New Enterprises (Sklar, Michael)	3	Additional Info
	MGMT 629-1: The Enduring Enterprise (Linbeck, Leo)	1.5	Additional Info
	MGMT 632-1: Consumer Finance (Johnson, Stephanie)	1.5	Additional Info
	MGMT 637-1: Dilemmas in Founding New Ventures (Zarinfar, Rassul)	1.5	Additional Info
	MGMT 641-1: Entrepreneurial Strategy (Hochberg, Yael)	1.5	Additional Info
	MGMT 648-1: Applied Finance (Zhang, David) Prerequisite: MGMT 543 or MGMP 543 or MGMW 543 or MGMT 843	1.5	Additional Info
	MGMT 648-2: Applied Finance (Zhang, David) Prerequisite: MGMT 543 or MGMP 543 or MGMW 543 or MGMT 843	1.5	Additional Info

Course List for PMBA-W 2025

TENTATIVE Spring

Current Filters: [Schedule](#): All; [Areas](#): All; [Subject Course](#): All; [Course Title](#): All; [Instructor](#): All

Areas available for filter: Accounting, Business Analytics, Finance, Leadership/OB, Marketing, Operations, Strategy, Energy, Entrepreneurship, Health Care, Real Estate

Schedule. Day	Course	Credits	
	MGMT 652-1: Mergers and Acquisitions (Grullon, Gustavo) Prerequisite: MGMT 648 OR MGMT 848	1.5	Additional Info
	MGMT 659-1: Real Estate Finance: Valuation (Johnson, Stephanie)	1.5	Additional Info
	MGMT 662-2: International Corporate Governance (Tihanyi, Laszlo)	1.5	Additional Info
	MGMT 665-1: Introduction to Python for Business Analytics (Frey, Jeffrey; Wall, Helen) Prerequisite: MGMT 595 or MGMP 595 or MGMW 595 or MGMT 895	1.5	Additional Info
	MGMT 675-1: AI Assisted Financial Analysis (Back, Kerry) Prerequisite: MGMT 648 OR MGMT 848 Recommended Prerequisite: MGMT 665	1.5	Additional Info
	MGMT 678-1: Business of Healthcare (Kroger, Edward)	1.5	Additional Info
	MGMT 686-1: Introduction to Marketing Research (Porter, Constance)	1.5	Additional Info

Course List for PMBA-W 2025

TENTATIVE Spring

Current Filters: [Schedule](#): All; [Areas](#): All; [Subject Course](#): All; [Course Title](#): All; [Instructor](#): All

Areas available for filter: Accounting, Business Analytics, Finance, Leadership/OB, Marketing, Operations, Strategy, Energy, Entrepreneurship, Health Care, Real Estate

Schedule. Day	Course	Credits	
	MGMT 687-1: Marketing Analytics (Lee, Jung Youn)	1.5	Additional Info
	MGMT 688-1: Buyer Behavior (Chung, Jaeyeon)	1.5	Additional Info
	MGMT 693-1: New Product Development and Management (Prinsloo, Emily)	1.5	Additional Info
	MGMT 697-1: Strategies for Problem Solving (Hemmer, Thomas)	1.5	Additional Info
	MGMT 698-1: Applied Operations Optimization (Kerimov, Suleyman)	1.5	Additional Info
	MGMT 715-1: Strategic Innovation and Competitive Advantage (Fang, Tommy)	1.5	Additional Info
	MGMT 718-1: Energy Assets (Secomandi, Nicola)	3	Additional Info

Course List for PMBA-W 2025

TENTATIVE Spring

Current Filters: [Schedule](#): All; [Areas](#): All; [Subject Course](#): All; [Course Title](#): All; [Instructor](#): All

Areas available for filter: Accounting, Business Analytics, Finance, Leadership/OB, Marketing, Operations, Strategy, Energy, Entrepreneurship, Health Care, Real Estate

Schedule. Day	Course	Credits	
	MGMT 721-1: Business Law (Butler, Lee Ann)	1.5	Additional Info
	MGMT 721-2: Business Law (Butler, Lee Ann)	1.5	Additional Info
	MGMT 725-1: Intellectual Property Strategy for Entrepreneurs: Legal and Strategic Aspects (Toedt, D.C.)	1.5	Additional Info
	MGMT 730-1: Applied Strategy and Consulting (VanHorn, David) Prerequisite: (MGMT 570 OR MGMP 570 OR MGMW 570 OR EMBA 991)	1.5	Additional Info
	MGMT 732-1: Tech Product Management (Sklar, Michael)	1.5	Additional Info
	MGMT 736-1: Leadership in a World on Fire (Windsor, Duane)	1.5	Additional Info
	MGMT 748-1: Operations Improvement I: Toolkit (Wedgwood, Ian)	1.5	Additional Info

Course List for PMBA-W 2025

TENTATIVE Spring

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Areas available for filter: Accounting, Business Analytics, Finance, Leadership/OB, Marketing, Operations, Strategy, Energy, Entrepreneurship, Health Care, Real Estate

Schedule. Day	Course	Credits	
	MGMT 758-1: Environmental, Social, and Governance (ESG) Issues in Strategy (Zavyalova, Anastasiya)	1.5	Additional Info
	MGMT 774-1: Leading Through Collaboration (van Knippenberg, Daniel)	1.5	Additional Info
	MGMT 778-1: Customer Experience Management (Dholakia, Utpal)	1.5	Additional Info
	MGMT 788-1: Corporate Rivalry (Carlin, Bruce) Prerequisite: MGMT 540 or MGMP 540 or MGMW 540 or MGMT 840	1.5	Additional Info
	MGMT 788-2: Corporate Rivalry (Carlin, Bruce) Prerequisite: MGMT 540 or MGMP 540 or MGMW 540 or MGMT 840	1.5	Additional Info
	MGMT 790-1: Frontiers of Corporate Governance (Ramesh, Krishnamoorthy)	1.5	Additional Info
	MGMT 813-1: Leading for Creativity and Innovation (Wisneski, John)	1.5	Additional Info

Course List for PMBA-W 2025

TENTATIVE Spring

Current Filters: [Schedule](#): All; [Areas](#): All; [Subject Course](#): All; [Course Title](#): All; [Instructor](#): All

Areas available for filter: Accounting, Business Analytics, Finance, Leadership/OB, Marketing, Operations, Strategy, Energy, Entrepreneurship, Health Care, Real Estate

Schedule. Day	Course	Credits	
	MGMT 821-1: Leading Across Differences (Jun, Sora)	1.5	Additional Info
	MGMT 995-1: Introduction to Data Mining for Business Analytics (Tezcan, Tolga) Prerequisite: MGMT 595 or MGMP 595 or MGMW 595 or MGMT 895	1.5	Additional Info
Specialized	MACC 541-1: Accounting Information and Control Systems (Drakey, Kelly) Prerequisite: MACC 542	1.5	Additional Info
	MACC 573-1: Business Tax Strategy: Industry Applications (Evetts, Nancy) Prerequisite: MGMT 603 or MACC 571	1.5	Additional Info
	MGMP 799-1: Capstone Strategy Consulting Lab (VanHorn, David)	3	Additional Info
	MGMT 624-1: Entrepreneurship in the Era of Energy Transition (Abou-Sayed, Omar)	0.75	Additional Info
	MGMT 655-1: The Money Revolution: Digital Disruption in Finance (Sanchez, Manolo)	0.75	Additional Info

Course List for PMBA-W 2025

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Areas available for filter: Accounting, Business Analytics, Finance, Leadership/OB, Marketing, Operations, Strategy, Energy, Entrepreneurship, Health Care, Real Estate

Schedule.	Course	Credits	
Specialized	MGMT 690-1: Healthcare Strategy (Kale, Prashant)	1.5	Additional Info
	MGMT 692-1: Customer-Focused Strategy for Healthcare (Mittal, Vikas)	1.5	Additional Info
	MGMT 696-1: Mobility and Energy Transformation Dynamics (Phillips, Clay)	0.75	Additional Info
	MGMT 700-1: Independent Study (Ostdiek, Barbara)	3	Additional Info
	MGMT 706-1: Analytics in Healthcare (Antonoff, Michael; Ravi, Vinod)	0.75	Additional Info
	MGMT 735-1: Marketing Lab (TBD) Prerequisite: (MGMT 580 OR MGMP 580 OR MGMW 580 OR MGMT 880) AND (MGMT 680 or MGMT 681 or MGMT 682 or MGMT 684 or MGMT 686 or MGMT 707 or MGMT 778)	3	Additional Info
	MGMT 740-1: Student Venture Fund: Evaluating Startup Investment Opportunities (Cohen, Jim; Poag, Mark) Prerequisite: MGMT 626	3	Additional Info

Course List for PMBA-W 2025

TENTATIVE Spring

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Areas available for filter: Accounting, Business Analytics, Finance, Leadership/OB, Marketing, Operations, Strategy, Energy, Entrepreneurship, Health Care, Real Estate

Schedule.	Course	Credits	
Specialized	MGMT 752-1: Supply Chain Management Lab (Cimino, Todd) Prerequisite: MGMT 719	3	Additional Info
	MGMT 754-1: Real Estate Investments Lab (Shah, Nikhil) Prerequisite: MGMT 659 or MGMT 667 or MGMT 669	3	Additional Info
	MGMT 760-1: E-Lab: Venture Capital (Adams, Taylor Anne) Prerequisite: MGMT 626	3	Additional Info
	MGMT 761-1: E-Lab: Enterprise Acquisition (Danto, Allan) Prerequisite: MGMT 627	3	Additional Info
	MGMT 762-1: E-Lab: New Enterprise (Randolph, Sophie) Prerequisite: MGMT 621 or MGMT 927	3	Additional Info
	MGMT 773-1: The Energy Transition Lab (Capuano, Linda) Prerequisite: MGMT 609 or MGMT 612	3	Additional Info
	MGMT 805-1: E-Lab: New Enterprises Accelerate (Randolph, Sophie) Prerequisite: MGMT 762 or MGMT 734	3	Additional Info

Course List for PMBA-W 2025

TENTATIVE Spring

Current Filters: [Schedule](#): All; [Areas](#): All; [Subject Course](#): All; [Course Title](#): All; [Instructor](#): All

Areas available for filter: Accounting, Business Analytics, Finance, Leadership/OB, Marketing, Operations, Strategy, Energy, Entrepreneurship, Health Care, Real Estate

Schedule.	Course	Credits	
Specialized	MGMT 822-1: Diversity Equity and Inclusion in Business Lab (Sinha, Pranika) Prerequisite: MGMT 821	3	Additional Info
	MGMT 910-TBD: The Washington Campus: Strategically Managing Public Affairs and Public Policy (Windsor, Duane)	1.5	Additional Info
	MGMT 911-TBD: The Washington Campus: Strategically Managing Health Care Policy (Windsor, Duane)	1.5	Additional Info

Summer & Fall Schedule Changes

These are the major changes that have been made since the schedule was originally published.

Semester	Schedule.	Term	Course	Change	Date of Change
Summer '24	Specialized		MGMT 665-901: Introduction to Python for Business Analytics (Frey, Jeffrey; Wall, Helen)	This elective has been added to the summer schedule.	2024-05-07
			Prerequisite: MGMT 595 or MGMP 595 or MGMW 595 or MGMT 895		
			MGMT 803-901: Introduction to genAI for Business Applications (Perley, Kathleen)	This elective has been added to the summer schedule.	2024-05-07
			Prerequisite: MGMT 595 or MGMP 595 or MGMW 595 or MGMT 895		
Fall '24	Weekend	Term 1	MGMT 804-1: Creating the Data Driven Business (Frey, Jeffrey)	a sample syllabus has been linked in Additional Information	2024-04-05
		Term 2	MGMT 612-1: Energy Transition Trends and Policies in Practic (Capuano, Linda)	a sample syllabus has been linked in Additional Information	2024-04-05
	HMBA		MGMT 821-3: Leading Across Differences (Jun, Sora)	The live remote class meeting originally scheduled for 11/22 has been moved to 11/15 (both are Fridays).	2024-04-08
		HMBA - Friday	MGMT 642-4: Futures and Options I (Xing, Yuhang) Prerequisite: MGMT 648 OR MGMT 848	The live remote class meeting originally scheduled for 11/22 has been moved to 11/15 (both are Fridays).	2024-04-08
			MGMT 663-3: Managing Stakeholder Risk (Tihanyi, Laszlo)	The live remote class meeting originally scheduled for 11/22 has been moved to 11/15 (both are Fridays).	2024-04-08
		Term 1	MGMT 634-2: Using Financial Statements to Evaluate Firm Performance (Price, Richard)	a sample syllabus has been linked in Additional Information	2024-04-05
		Term 2	MGMT 635-2: Accounting-Based Valuation (Price, Richard) Prerequisite: MGMT 634	a sample syllabus has been linked in Additional Information	2024-04-05
			MGMT 646-3: Advanced Corporate Finance (Carlin, Bruce) Prerequisite: (MGMT 648 OR MGMT 848) and MGMT 642	a sample syllabus has been linked in Additional Information	2024-04-05
			MGMT 709-1: Data-Driven Marketing (Gopalakrishnan, Arun)	a sample syllabus has been linked in Additional Information	2024-04-05

Summer & Fall Schedule Changes

These are the major changes that have been made since the schedule was originally published.

Semester	Schedule.	Term	Course	Change	Date of Change
Fall '24	Evening	Term 1	MGMT 634-1: Using Financial Statements to Evaluate Firm Performance (Price, Richard)	a sample syllabus has been linked in Additional Information	2024-04-05
			MGMT 707-2: Advanced Marketing Research (Gopalakrishnan, Arun)	a sample syllabus has been linked in Additional Information	2024-04-05
		Term 2	MGMT 635-1: Accounting-Based Valuation (Price, Richard) Prerequisite: MGMT 634	a sample syllabus has been linked in Additional Information	2024-04-05